



STRATEGIC ADVISORS[®]
financial consultants

JOURNEY

- ❖ Strategic Advisors and Financial Consultants (SAFC) is a ISO 9001:2015 certified company. A professional driven company providing comprehensive range of financial advisory and management consulting services to companies of all sizes and across all sectors.
- ❖ Since its inception in 2010, SAFC has continuously strived to be the 'best in class' company in its area of operation with a strong customer centric approach and robust procedures and processes to achieve the desired results.
- ❖ We have over the years acquired extensive experience and in-depth knowledge across a wide spectrum of industries and businesses in different geographies.
- ❖ What started as a company more focused on Trade Finance, SAFC since 2018 has diversified into Debt Syndication, Assets Valuations, Tax Consultancy, Commodities Trading, Equity Infusion through Private Equity Players and Venture Capitalists.



OUR VISION

We aim to be the most trusted and valued partner providing unique and best in class management and financial solutions to entities across globe and be the most innovative and customer centric advisory company in the financial sector.

OUR MISSION

Strategic Advisors is dedicated to excellence and to be the best in what we do. We believe in long-lasting relationships based on stability, integrity, and success.

OUR VALUES

- Quality
- Commitment
- Success



FOUNDER'S DESK



Mansi Khanolkar
CEO

Mansi is a first generation entrepreneur and founder of SAFC. She is backed by her rich experience of over three decades in Banking and Financial Services industry. She has served with Bank of Bahrain and Kuwait for 20 years based out of Mumbai and headed the Trade Finance Division for the bank.

Mansi has worked across all verticals in Banking and specialized in Trade Finance Products and brings the specialization, experience and her relationship with major bankers on board to offer the best trade finance deals.

Mansi is associated with Maharashtra Chambers of Commerce as a Member of Banking and International Trade Committee as well as a member of Indian Merchant Chamber of Commerce and Industry. Also, she is an active member of Rotary Club of Mumbai.

OUR SERVICES



STRATEGIC ADVISORS®
Financial Consultants

**TRADE
FINANCE**

**DEBT
SYNDICATION**

RETAIL

**TAX
ADVISORY**

**SME / MSME
SPECIALIZED
SERVICES**

**TREASURY
SERVICES**

**PRIVATE
EQUITY /
VENTURE
CAPITAL**

**FINANCIAL
VALUATION**

SERVICES



TRADE FINANCE

SAFC since its inception has handled over numerous trade finance deals, which speak volumes on expertise SAFC carries in field of Trade Finance. We offer following Trade Finance services:

- ❖ **Buyer's Credit backed by Stand By Letter of Credit (SBLC) Financing**
- ❖ **Supplier's Credit**
- ❖ **Export and Domestic Bill Discounting**
- ❖ **Bank Guarantees**
- ❖ **Vendor Financing**

Our strength lies in negotiating for the most competitive rate of interest and providing end to end support for trade transactions.



DEBT SYNDICATION

Debt syndication acts as a tool to raise Funds to meet Fund and Non-Fund requirements of businesses. Debt syndication can be achieved through:

- ❖ Project Funding
- ❖ Unsecured Loans
- ❖ Term Loans
- ❖ Setting up of Fund Based & Non-Fund Based Limits
- ❖ Financial Restructuring

Our strength lies in understanding the business and its need and also the extensive relationship that we enjoy with several banks and NBFC's.



FINANCIAL VALUATION

Financial Assets valuation has gained importance in today's world and we can offer the following valuation services:

- ❖ Business Valuation
- ❖ Share Valuation
- ❖ Valuation of Derivatives / Options including Bonds / FCCB's
- ❖ M & A Valuation and Swap Ratio
- ❖ Valuation of Intangible Assets – Brand & Intellectual property
- ❖ Fairness Opinion under IND AS
- ❖ Financial Reporting Valuations
- ❖ Insolvency & Bankruptcy Valuation
- ❖ ESOP & Sweat Equity Valuation
- ❖ Regulatory Valuations (RBI / SEBI / Companies Act / IT)
- ❖ Registered Valuer Services under IBC
- ❖ Start-up Valuations



RETAIL

- ❖ Personal Loan
- ❖ Business Loan
- ❖ Loan Against Property
- ❖ Loan Against Shares
- ❖ Housing Loan
- ❖ Vehicle Loan

TAX ADVISORY

- ❖ Direct Taxation
- ❖ Indirect Taxation
- ❖ Transaction Advisory



TREASURY SERVICES

The company provides and suggests effective hedging strategies to cover the foreign currency risks associated with forex related such as imports, exports and foreign currency denominated transactions of the company / firm with basic objective of maximizing the return and avoidance of undue losses which may be incurred due to adverse movement of currency rates.

Our expertise, research and various monitoring techniques suggest timely steps to be taken to safeguard company's interest in this area.



PRIVATE EQUITY / VENTURE CAPITAL

SAFC is acting as a bridge between investment seeking company and Private Equity Players and Venture Capital Investors. SAFC assesses the need and helps the companies to be put up to the right investors. This is backed by its study on the sectors, stage and quantum of investment of various PE/VC players in the market.

SME/MSME SPECIALIZED SERVICES

We assist Small, Micro and Medium Scale Enterprises/ Industries for Enrollment on TReDS platform for their Cash Flow requirement by factoring and bill discounting.



OTHER SERVICES

- ❖ Commodity Trading
- ❖ Arranging ICD/NCD
- ❖ Financial Feasibility And Projections For Project Funding
- ❖ Insurance Services – Life, Health & General Insurance (Marine, Fire, Accident etc)
- ❖ International Trade (Logistics / Operations):
 - ❑ Arranging support on customs clearance, freight, forwarding & warehousing.
 - ❑ Consultation and advisory on SVB (Special Valuation Customs Transfer Pricing), SAD (Special Additional Duty), RD (Refund Claims), DBK (Duty Drawback) etc.



CONTACT US



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**We look forward for a long-lasting
relationship**



STRATEGIC ADVISORS®
Financial Consultants

OUR ESTEEMED CLIENTS



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PETRO CHEM
PVT. LTD.**



A Partner of Choice



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